



Panasonic Specialist Air Network Registration - 2011/2012

To join the Panasonic Specialist Air Network, please complete the following

- 1. Fill out your details below**
- 2. Have your details verified and signed by your Distributor**
- 3. Fax the fully completed form to (02) 8978 7301**

Your details will then be recorded and your sales automatically sourced from your nominated Distributor for inclusion in the Panasonic Specialist Air Network incentive program.

Title _____ First Name _____ Surname _____

Company Name _____

Trading Name _____

ABN _____

Business Address _____

Postal Address _____

Telephone _____ Mobile _____

Email _____

Distributor you purchase from _____

Customer SAN Number _____

2010 value of air conditioners purchased (approx) _____

Please confirm you have read and agree to the terms and conditions on the reverse side.

(tick)

Signature _____ Date _____

Distributor's Signature _____ Date _____



Panasonic Specialist Air Network (SAN) Terms and Conditions

1. Participation

- a. This Panasonic Specialist Air Network ("SAN") promotion is open to Air Conditioning Specialist Installers and Dealers only.
- b. Panasonic reserves the right to refuse the participation of any Installer or Dealer, at its sole discretion.
- c. Registration is not transferable.
- d. Only one registration will be accepted per registered business.
- e. By registering and being accepted by Panasonic for the SAN Program you ("the Participant") agree to follow and be bound by the following terms. By signing the registration form for program membership, it will be deemed that you have read and understood the terms and conditions that apply to the program.

2. Duration

- a. The duration of the promotion is from 1 April 2011 up to and including the 31 March 2012 (Promotional Period).
- b. Panasonic reserves the right to alter the duration of the Promotion Period at its discretion, but shall advise each of the registered Participants of any such change.

3. Products

- a. Each accepted Participant must purchase in full the qualifying Panasonic Air Conditioning products (Qualifying Products).
- b. Only purchases of Qualifying Products from authorised Panasonic Air Conditioning Distributors ("Authorised Distributors") will contribute to the SAN program rebates or promotional activities. Panasonic at its sole discretion shall have the right to refuse any claim for any Excluded Purchase.
- c. Panasonic at its sole discretion shall have the right to refuse any sale in which the Qualifying Product is found to have not been purchased in full, or where the Qualifying Product is returned or not paid for in full.

4. Promotions and Rebates

- a. All promotions and rebates in SAN Program are applicable to SAN Participants only.
- b. Panasonic may offer rebates and promotions as part of the SAN Program. Details, terms and conditions of these promotions and rebates will be provided at the discretion of Panasonic from time to time as they apply.
- c. Information on sales to the Participants shall be provided by the Authorised Distributors from time to time. By completing and signing the registration form, the Participant acknowledges and consents to sales data being provided by the Authorised Distributor to Panasonic, for the sole purpose of calculating rebates or determining promotion outcomes. Panasonic will not use the data provided by a Authorised Distributor for any other purpose.

5. General

- a. Panasonic reserves the right to alter the SAN Program and exclude any Participant at any time without notice.
- b. Panasonic's decision is final on all matters in this Promotion and no correspondence will be entered into.
- c. Panasonic shall use all reasonable efforts to ensure that all rebates and rewards that the Participant becomes eligible to receive under the SAN Program will be fulfilled as soon as possible to the date of the conclusion of the Promotion Period.
- d. If this Promotion is interfered with in any way or is not capable of being conducted as reasonably anticipated due to any reason beyond the reasonable control of Panasonic, then Panasonic reserves the right, in its sole discretion, to the fullest extent permitted by law, to disqualify any claimant; or to modify, suspend, terminate or cancel this Promotion, as appropriate.
- e. Except for any liability that cannot be excluded by law, Panasonic (including its officers, employees, agents and contractors) excludes all liability (including negligence), for any personal injury, or any loss or damage (including loss of opportunity), whether direct, indirect, special or consequential, arising in any way out of this Promotion, including, but not limited to, where arising out of the following: (a) any technical difficulties or equipment malfunction (whether or not under Panasonic's control); (b) any theft, unauthorised access or third party interference; (c) any entry that is late, lost, altered, damaged or misdirected (whether or not after their receipt by Panasonic) due to any reason beyond the reasonable control of Panasonic; (d) any variation in gift value to that stated in these Terms and Conditions; (e) any tax liability incurred by a claimant; or (f) use of the gift.
- f. Panasonic collects personal information in order to conduct the Promotion and may, for this purpose, disclose such information to third parties or if required by any Australian regulatory authorities. Entry is conditional on providing this information. Panasonic may, for an indefinite period unless otherwise advised, use the information for promotional, marketing and publicity purposes including sending electronic messages or telephoning the entrant. Entrants should direct any request to access, update or correct information to Panasonic's Privacy Officer. All entries become the property of Panasonic. Panasonic's privacy policy can be accessed at www.panasonic.com.au
- g. To be eligible to receive any of the SAN program awards or rebates every Participant must have fulfilled the payment terms obligation with the relevant Authorised Distributor from which the Qualifying Products were purchased. Where the Participant has not met the payment terms obligations with the Authorised Distributor Panasonic may withdraw all San program rewards or rebates at its sole discretion and the Participant will forfeit any such benefits.
- h. Any Participant who on-sells Panasonic Air Conditioning products will be excluded from the SAN program awards'

6. The Promoter

- a. The Promoter reserves the right to verify the validity of any claims. The Promoter also reserves the right to disqualify any participant benefiting from any tampering with the claiming process. The Promoter decision is final.
- b. The Promoter is Panasonic Australia Pty Limited ABN 83 001 592 187, 1 Innovation Road, Macquarie Park 2113, NSW.